



ធនាគារ ស្ថាបនា
SATHAPANA BANK

Manager, Product Performance Management

Based in Phnom Penh, Cambodia.

Responsibilities

- To produce performance management reports and ad-hoc management information for retail banking with the key analysis by product categories such as loan, deposit, and other cross-selling products
- Analyze retail banking products and market updates based on qualitative and quantitative method with the recommendation
- Reporting on market trends and gaps between the bank's products and peers
- To keep monitoring and addressing any significant changes in products/programs performance in a timely manner
- Assist retail banking to allocate the budget by regions and branches
- Assist to monitor for setting probation, PIP, and annual KPI for the regional manager, branch managers, and other branch staff
- Effectively communicate those KPIs to regions/branches and support the evaluation
- Assist retail banking in developing sales incentive schemes and effectively monitoring them
- Work out with other departments including MIS and the report development team in developing various performance reports for retail banking
- Assist to oversee and evaluate the overall region and branch performance
- To ensure region and branch operations are running smoothly, the key challenges/issues arising
- Conduct coaching for poor-performing branches (sales, services)
- Be positively to open collective feedback as well as key challenges/ issue from regions and branches
- Analyze the issue and challenge for the region/branch and provide the solution in order to close the gap

Qualifications

- Professional Banking qualification required.
- Good English knowledge
- Experience of 3 years in the financial sector.
- Strong analytical and managerial skills
- Ability to execute key initiative idea in order to deliver the satisfaction's result for the bank.
- Excellence in communication skills and ability to work under high pressure.
- Strong organizational and administrative skills.
- Be positively and good teamwork spirit.

To Apply

- Interested candidates are encouraged to apply via job@sathapana.com.kh
- For more information, please contact us at 023/ 081 999 010/ 096 258 0666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>