



**ធនាគារ ស្ថាបនា**  
SATHAPANA BANK

## Relationship Manager, Business Banking

Based in Phnom Penh and Sihanouk Ville.

### Responsibilities

- Promote Sathapana Bank's products and services to clients at the target and remote areas to ensure that both banking services and products are successfully sold to potential clients
- Meet, discuss and assist potential clients in obtaining loan information, loan application and loan disbursement process with other related information which benefit them to ensure the effective customer service and service level agreement
- Discuss and give recommendations to clients on the different types of loans and credit options as well as the terms and conditions of Sathapana Bank's services and products
- Analyze clients' assets including financial status, credit and property to assure that the evaluation and determination feasibility of granting loans are effectively executed followed the bank policy and other both internal and external regulatory
- Review and verify loan agreements to ensure that they are well organized, completed and accurate according to the policies and regulatory
- Build a very good relationship and keep in touch with both the existing and the newest potential clients
- Compute, review and update credit and loan files to insure the payment schedule is accurate and effectively executed

### Qualifications

- Bachelor's degree in Business, Marketing, Finance and Banking or other related degrees
- At least 4 years of working experience in loan disbursement with a huge amount of outstanding loan and cooperate loan from financial industries
- Be welcoming, friendly, patient and willing to work at fields
- Good at English and Microsoft Office Suite

### To Apply

- Interested candidates are encouraged to apply via [job@sathapana.com.kh](mailto:job@sathapana.com.kh)
- For more information, please contact us at 023/ 081 999 010/ 096 257 9666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>