



ធនាគារ ស្ថាបនា
SATHAPANA BANK

Senior Officer, Branch Performance Management

Based in Phnom Penh, Cambodia.

Responsibilities

- Actively assist in reviewing business performance to maximize productivity as well as identify poor branch/individual performance and recommend further action plan.
- Be proactive in monitoring/managing of sales performance pipeline and reinforce for effective implementation. achieve this, this role requires setting up the proper schedule and working out with regional managers and branches to drive the requirement as well as direction.
- Assist line manager to drive and execute campaigns, promotions, and branch promotional events Jointly work out with Regional or/and Branch Manager in managing poor-performing branches.
- Provide actively support to line manager to arrange the meeting/workshop/training regularly with management including regional manager/branches where necessary/requirement.
- Be ready to work under pressure when other tasks as assigned by line manager.

Qualifications

- Bachelor /master's degree in finance & banking or other related degrees
- Having sales experience at least 3 years.
- Well-understood of branch sales activity and
- Having idea/conceptual on financial sector market update or change.
- Ability to execute key initiative idea to deliver the satisfaction's result.
- Strong analytical and managerial skills
- Good communications, negotiations, and interpersonal skills
- Be positively and good teamwork spirit.

To Apply

- Interested candidates are encouraged to apply via job@sathapana.com.kh
- For more information, please contact us at 023/ 081 999 010/ 096 258 0666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>