



**ធនាគារ ស្ថាបនា**  
SATHAPANA BANK

## Relationship Management Officer

Based in any provinces, Cambodia.

### Responsibilities

- Promote Sathapana Bank's products and services to clients at the target and remote areas to ensure that both banking services and products are successfully sold to potential clients
- Meet, discuss, and assist potential clients in obtaining loan information, loan application and loan disbursement process with other related information
- Discuss and give recommendation to client on the different type of loans and credit options as well as the terms and conditions of Sathapana Bank's services and products
- Analyze clients' assets including financial status, credit, and property to assure that the evaluation and determination feasibility of granting loans are effectively executed followed the bank policy and other both internal and external regulatory
- Review and verify loan agreements to ensure that they are well organized, completed, and accurate according to the policies and regulatory
- Build a very good relationship and keep in touch with both the existing and the newest potential clients
- Compute, review and update credit and loan files to ensure the payment schedule is accurately and effectively executed

### Qualifications

- Bachelor's degree in Business Administration, Finance and Banking, or related fields
- At least 2 years of working experience in loan disbursement from financial industries
- Be welcoming, friendly, patient, and willing to work at fields

### To Apply

- Interested candidates are encouraged to apply via [job@sathapana.com.kh](mailto:job@sathapana.com.kh)
- For more information, please contact us at 023/ 081 999 010/ 096 257 9666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>