



ធនាគារ ស្ថាបនា
SATHAPANA BANK

Assistant Relationship Manager, Merchant Acquisition

Based in Phnom Penh, Cambodia.

Responsibilities

- Acquire business partnerships (POS and SME QR merchant) to accept payment with all SATHAPANA's Visa, ATM card holders, SME QR Pay
- Collect work with other deposit and lending relationship managers and branch's network to acquire existing and new POS and SME QR merchant
- Ensure the marketing budget is monitored and applied accordingly to the approved plan
- Actively promote Sathapana corporate identity, products, and services through various educational institutions
- Do research on competitor and customers to recommend to branding and marketing strategy team to initiate a good and align strategy
- Create necessary guidelines, policy, and define work procedure for the bank and team
- Comply with the SPN's internal regulation
- Other tasks assigned by relationship manager, merchant acquisition from time to time

Qualifications

- Bachelor's degree in Business, Accounting, Economics, Management, or other related fields
- At least 2 years of working experience in banking or related field
- Knowledge in Merchant Acquiring Service and Digital Banking Service within financial institution
- Good Communication skill and strong team player
- Good at English and Microsoft Office (Words, Excel and PowerPoint)

To Apply

- Interested candidates are encouraged to apply via job@sathapana.com.kh
- For more information, please contact us at 023/ 081 999 010/ 096 257 9666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>