



សាថាប៉ាណា ធនាគារ
SATHAPANA BANK

Senior Officer, Branch KPI and Incentive Management

Based in Phnom Penh, Cambodia.

Responsibilities

- Develop and monitor performance report for region and branch to align KPI's objective and sales strategies
- Enhance and maintain region and branch sales database to facilitate the sales management dashboard
- Analyze region and branch performance and share some recommendation for performance improvement
- Develop and monitor sale incentive scheme to drive the sales performance effectively and efficiently
- Propose and conduct training on KPI's objective for region and branch both sales and non-sales staff
- Assist regional manager and branch manager in setting the KPI's objective and target in system
- Support on recognition program and campaign such monthly quarterly and annual award program on top performing branch and staff
- Facilitate and follow up with concerned department for any concerns/issues which is raised by branch
- Conduct forecasting Business Budget Plan

Qualifications

- Bachelor's degree in Finance and Banking, Business, and other related fields
- At least 3 years of working experience in financial sector
- Strong analytical and managerial skill
- Good at communication skill and ability to work under pressure
- Be positive and good teamwork spirit
- Good at English and Microsoft Office (Words, Excel, and PowerPoint)

To Apply

- Interested candidates are encouraged to apply via job@sathapana.com.kh
- For more information, please contact us at 023/ 081 999 010/ 096 257 9666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>