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SATHAPANA BANK

## Senior Officer, Branch Performance Management

Based in Phnom Penh, Cambodia.

### Responsibilities

- Assist in reviewing business performance to maximize productivity as well as identify poor branch/individual performance and recommend for further action plan
- Be proactive monitoring/managing of sales performance pipeline and reinforce for effective implementation and require setting up the proper schedule and work out with regional manager and branches to drive the requirement as well as direction
- Assist line manager to drive and execute campaigns, promotions and branch promotional event and work out with Regional Manager or Branch Manager in managing poor performing branches
- Provide support to line manager to arrange the meeting/workshop/training regularly with managements include regional manager/branches where necessary
- Be ready to work under pressure when other tasks as assigned by line manager

### Qualifications

- Bachelor's degree in Business Administration, Business Management, General Management, Marketing, or other related fields
- At least 2 years of working experience in sale
- Well understood of branch sales activity and having idea/conceptual on financial sector market update or change
- Strong analytical and managerial skills
- Good communications, negotiations, and interpersonal skills
- Good at English and Microsoft Office (Words, Excel, and PowerPoint)

### To Apply

- Interested candidates are encouraged to apply via [job@sathapana.com.kh](mailto:job@sathapana.com.kh)
- For more information, please contact us at 023/ 081 999 010/ 096 257 9666 or go to <https://www.sathapana.com.kh/careers/job-opportunity/>